

Facilitate large scale mobilization of H₂S and CO₂ gas safety systems for a major Oil and Gas company in Brazil.

Managed and delivered a brand new range of equipment for 10 offshore drilling rigs in compliance with challenging importation regulations unique to the country

Challenge

To bring equipment into Brazil, as per country legislation, and getting it operational.

Solution

Standardized equipment documentation to minimize inconsistencies and engaged the services of in-country and external and logistics specialists.

Results

The 10 equipment packages were easily understood by local Customs enabling clearance in two weeks.

A major Oil and Gas company in Brazil required the provision of H₂S and CO₂ gas safety systems for 10 offshore drilling rigs with a stringent timeline. The customer consulted with United Safety in order to mobilize the massive amount of equipment and set up the required operational infrastructure. Since the company didn't have importation history in the country, United Safety hired and integrated local lawyers and logistics experts to speed up the process.



Brazil

KEY CUSTOMER BENEFITS

Ensured Quality and Standardization of equipment delivery

Equipment components for the 10 gas safety systems were brought in from several regions of North America. By having the Headquarters as a staging area, United Safety was able to conduct quality control checks on all components and assemble the 10 gas safety systems identically and as per specified shipping criteria. In addition, this allowed executive management to have direct oversight on assembly, packaging, and delivery.

Clearance process moved swiftly due to the organization of paperwork, quality packaging, and managing logistics

Sourcing several logistics companies to work together and ensuring the presence of local experts at each step of the shipping process, United Safety was able to mitigate logistical risks. In addition, the importation license was attained promptly through efficient planning and use of local resource. Shipping documents were vetted through customs prior to shipment.

Equipment certifications and traceability documents were readily approved

United Safety's inspections are more stringent than the manufacturers' standard inspections. United Safety worked with the manufacturers to facilitate compliance with Brazilian equipment certification requirements. Traceability records on all equipment were modified as per country legislation and customer specifications.